UPDATE AND INFORMATION

MANAGEMENT CONFERENCE

April 2-4, 2014; Orlando, FL

One of the industry's leading conferences, the SGA Management Conference is attended by executives from a wide range of functions. General sessions on the hot topics of the day, plus joint sessions on issues of common interest, and focused roundtable sessions make this a valuable opportunity for education, sharing of best practices, and networking with your peers in the industry.

General Sessions:

- "Disney's Approach to Business Excellence" - Disney Institute
- "How to Win the PR Battle" - Bart Mongoven, President & CEO, Keyframe Policy Consulting Inc.

Roundtables:

- Accounting and Finance
- Associate Members
- Customer Experience
- Distribution Operating Executives
- Engineering Management
- Gas Supply Marketing
- Human Resources Executives
- Information Technology
- Marketing Executives
- Midstream Operating Executives
- Transmission Operating Executives
MUTUAL ASSISTANCE & EMERGENCY MANAGEMENT WORKSHOP
May 14-16; New Orleans

This workshop is conducted annually and combines training and education for managing both natural disasters and third party damage emergencies. This workshop is beneficial for key personnel involved in emergency planning and response, field operations management, public awareness professionals, corporate communications experts that deal with media outlets on a day to day basis, and technical support personnel that work with regulatory agencies during a time of a pipeline incident.

NATIONAL MOCK EMERGENCY DRILL

- Conducted the week of January 21
- Partnership with AGA, MEA, NGA, and WEI
- Over 50 companies responded with offers for assistance
- Special thank you to Atmos, Entergy and CenterPoint for serving as impacted companies

SPRING TRAINING WEEK - NATURAL GAS FUNDAMENTALS & LEADERSHIP PROGRAM
May 20-22; Houston (CenterPoint's Offices)

SGA's Training Week provides an excellent opportunity for employees to receive valuable, industry specific training in only a few short days. Workshops are often combined during the week so that attendees can attend multiple classes to get the most benefit out of their travel and schedule.

Beginning with Introduction to the Natural Gas Industry, new employees can get up to speed quickly with a broad overview of the industry. See below for a description of the class. In addition to the Introduction class, participants then have the option of attending other classes that will assist them in their professional development. Some workshops will be offered in parallel, so check schedules accordingly.

- Introduction to the Natural Gas Industry
- The Ratemaking Process
- How Natural Gas Is Bought and Sold
- Introduction to Regulated Natural Gas Accounting

COMMUNITY SERVICE AWARDS

The SGA Communications Committee sponsors the Community Service Awards program annually. Requirements include:

- Program must be directed at either domestic or international problem solving.
- Nominations must honor a specific action, decision, program or initiative (Philanthropic monetary donations alone are not eligible).
- Each entry must demonstrate definite, substantive results during the eligible calendar year.

Who Submitted Entries for 2014

- Access Midstream
- AGL Resources
- Atmos Energy
- CenterPoint Energy
The winner will be announced at the SGA Management Conference. Questions: Kent Hobart.

**SGA 2014 ENVIRONMENTAL EXCELLENCE AWARDS**

This award recognizes companies who have made significant impacts in protecting the environment by supporting environmental programs on the job or in the community. This award program also provides a forum for sharing of innovative environmental practices. Through utilization of innovative environmental practices, SGA member companies reduce waste, save money, and contribute to the industry's environmental protection efforts, as well as benefit the health and welfare of the nation.

Winners are announced at the Environmental, Safety & Health, and Training Conference. Questions: Gary Hines.

**UPCOMING WORKSHOPS IN THE "SAFELY MANAGING THE LIFECYCLE OF PIPELINES" SERIES**

These workshops are scheduled based on demand. To help us with planning, please click the link and indicate your interest.

- **Practical In-Line Inspection**
  - May 6-8; Tulsa OK
- **Integrity Management for Gas Transmission Pipelines**
  - May 21-23; Houston TX
- **Advanced In-Line Inspection**
  - June 3-5; Columbus OH

**CUSTOMER GROWN THROUGH SUCCESSFUL MULTI-FAMILY PROGRAMS**

Tuesday, April 15th, 9:30 - 10:30 a.m. CST - Webinar

This webinar is designed to better educate teams on how your company can get more creative to be successful in this market. This 3-part series will feature utility success programs and insight from builders or customers to better educate sales and marketing professionals (or anyone interested) on:

- How builders make money
- What processes and challenges they go through when building
- How to work around hurdles
- How to work more effectively with architects, MEPs and builders
- How to be more creative and get to the decision makers in time for the big decision - natural gas vs. electric!
The Following Companies will Share Their Best Practices:

- AGL Resources
- CenterPoint Energy
- Piedmont Natural Gas
- Washington Gas

Part 2 is scheduled for Tuesday, April 29th, 9:30 - 10:30 a.m. CST. The date for part 3 is yet to be determined. All sessions will be recorded and archived for later viewing.

**CONNECT @SGA**

“Connect@SGA” is a social media tool for our members to use to connect with each other and allow SGA to serve its membership in new and exciting ways. Our goal is to extend the collaborative aspects of SGA by extending the social interaction and networking that happens at our conferences, workshops and roundtables beyond the events themselves.

Learn how to use Connect@SGA

**SGA CHAIRMAN OF THE BOARD’S THEME: “ENGAGE, LEAD, DELIVER”**

The Southern Gas Association Chairman of the Board for 2014 is Greg Rizzo, Group Vice President, Spectra Energy. Greg chose as his theme in 2014:

“Engage, Lead, Deliver”

Visit our blog to access a link to play a short video of Greg outlining his theme.

**AMERICAN GAS ASSOCIATION 2014 PLAYBOOK**

The American Gas Association 2014 Playbook covers the history of natural gas, the challenges and opportunities of the natural gas industry, and the priority issues and strategies with respect to the production, transmission, distribution and use of America's clean and domestically abundant energy source. It also contains information about innovation and direct economic benefits including industry-related jobs.

Click here to access a copy of this important resource.

**UPDATE FROM AMERICA’S NATURAL GAS ALLIANCE**

Visit our blog for an update from ANGA including:

- Celebrating International Women's Day
- Bringing the Heat: ANGA CEO Talks Extreme Weather, Stable Natural Gas

**CUSTOMIZE THE LEARNING EXPERIENCE**

Our member's needs are unique to their operations and workforce. And the time available to develop talent is shrinking.

SGA offers a wide range of training from technical to professional development.

With our workshops, roundtables, expos, on-line web based training and virtual programs like videos and webinars, SGA can customize a learning experience to help you grow your valued asset - your employees.

Contact Amanda Morgan to schedule a (virtual) meeting to learn more.
<table>
<thead>
<tr>
<th>Event</th>
<th>Dates</th>
<th>Location</th>
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<tr>
<td><strong>SPRING GAS CONFERENCE AND EXPO</strong></td>
<td>March 17-19, 2014</td>
<td>Marriot Columbia - Columbia, SC</td>
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<td><strong>TRANSMISSION PIPELINE DESIGN WORKSHOP</strong></td>
<td>March 17-20, 2014</td>
<td>Columbia Convention Center - Columbia, SC</td>
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<td><strong>EVERYTHING DISTRIBUTION INTEGRITY MANAGEMENT WORKSHOP</strong></td>
<td>March 18-19, 2014</td>
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<td><strong>ENVIRONMENTAL COMPLIANCE DURING PIPELINE CONSTRUCTION</strong></td>
<td>March 19-21, 2014</td>
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<td>March 24-26, 2014</td>
<td>Holiday Inn - Kansas City, MO</td>
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<td>April 9-11, 2014</td>
<td>Hilton Garden Inn - Pittsburgh, PA</td>
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<td>April 16-18, 2014</td>
<td>Double Tree by Hilton - Denver, CO</td>
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<td><strong>OPERATIONS &amp; ENGINEERING SPRING WEB CONFERENCE SERIES</strong></td>
<td>March 31-April 21, 2014</td>
<td>Virtual</td>
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<td><strong>MANAGEMENT CONFERENCE</strong></td>
<td>April 2-4, 2014</td>
<td>Disney's Yacht and Beach Club - Lake Buena Vista (Orlando), FL</td>
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<td><strong>PRACTICAL IN-LINE INSPECTION WORKSHOP</strong></td>
<td>May 6-8, 2014</td>
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<td><strong>SPRING TRAINING WEEK</strong></td>
<td>May 20-22, 2014</td>
<td>CenterPoint Office/ Houston, TX</td>
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<td><strong>INTEGRITY MANAGEMENT FOR GAS TRANSMISSION PIPELINES WORKSHOP</strong></td>
<td>May 21-23, 2014</td>
<td>Houston, TX</td>
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<td><strong>ADVANCED IN-LINE INSPECTION WORKSHOP</strong></td>
<td>June 3-5, 2014</td>
<td>Dublin (Columbus), OH</td>
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<td><strong>7TH ANNUAL ENERGETIC WOMEN CONFERENCE</strong></td>
<td>June 10-12, 2014</td>
<td>Denver, CO</td>
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<td><strong>OFFSHORE &amp; COASTAL PIPELINE OPERATIONS CONFERENCE &amp; EXHIBITS</strong></td>
<td>June 11-13, 2014</td>
<td>Beau Rivage Resort &amp; Casino - Biloxi, MS</td>
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ENVIRONMENTAL, SAFETY & HEALTH, AND TRAINING CONFERENCE
June 24-26, 2014; Hilton Tampa Downtown - Tampa, FL

OPERATING CONFERENCE & EXHIBITS
July 28-30, 2014; Hyatt Regency New Orleans - New Orleans, LA

MARKETING, CUSTOMER EXPERIENCE, AND COMMUNICATIONS CONFERENCE
August 4-6, 2014; Hyatt Regency - Sarasota, FL

FALL TRAINING WEEK
September 23-25, 2014; Atmos Energy Training Facility - Charles K Vaugh Center - Plano, TX

GAS MACHINERY RESEARCH COUNCIL

GAS MACHINERY RESEARCH COUNCIL
Click here to view the First Quarter addition of the GM LINK. This issue looks at the 2014 GMRC Training Calendar and 2014 Research Projects.

For your calendar: Gas Machinery Conference (October 5-8; Nashville)

More information about GMRC

SGA NETWORK

MARCH PROGRAM
"Conflict Management: Anti-Bullying & Sensitivity Training"

In this roundtable discussion, HR consultant Tish Times, uses her keen ability to address free-flowing dialogue and help groups grow past their own obstacles to develop tools for success in the workplace environment. Click here for more details.

This program will be available beginning March 13.

APRIL PROGRAMS
"How to be Successful in a Behavior Interview"
Available beginning April 10

As an interviewee, learn what you can expect & how you can be successful in n behavior-based interview.

"Leveraging the Power of Generations - Roundtable Discussion"
Available beginning April 24

In this second session of our series focusing on multi-generations in the workplace, this session helps you understand how your industry peers are maximizing each generation’s contributions by going beyond common generational stereotypes.

PROGRAMS BASED ON DEMAND
Natural Gas Pricing - Looking Beyond This Winter

SGA Vice President Randy Randolph was invited to present at the Atmos Energy Large Commercial and Industrial Customer meeting earlier this month. The presentation focused on
supply, consumption, and natural gas price outlook. Randy's presentation was a collection of information and facts gathered from various presenters at SGA conferences, as well as from our Gas Supply Marketing Committee.

If enough people express interest, we will invite Randy to present this information on a webinar. This will be a bonus program available at no additional charge to Network Plus members, and a reduced fee to Learning & Development Program members.

Please express your interest to our Network Member Services desk: Jake Wagner.

**MARCH NEWSLETTER**
Click here to view the March Network News.

**BLOG HIGHLIGHTS**

The SGA Blog is a great way to keep up with everything going on at Southern Gas Association:

- Safety & Health Roundtable - Update
- Thank you to our Sponsors - Supply Chain Management Conference
- Thank you to our Sponsors - Technical Conference on Environmental Permitting & Construction
- 7th Annual Energetic Women Conference
- Cocklin Honored with Inner Flame
- Evolution of the SGA Network
- Gas Marketing Advertising Spend Survey
- Solutions to Mechanical Vibration Issues - GMRC

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